

Press release

Wielton Group's EBITDA in the fourth quarter of 2025 amounted to PLN 7.9 million.

- In 2025, the revenues of the third largest manufacturer of semi-trailers, trailers and car bodies in Europe amounted to PLN 2,183.2 million compared to PLN 2,104.8 million a year earlier. In the fourth quarter, the Group's revenues amounted to PLN 603.3 million, i.e. 14.7% more year-on-year.
- In 2025, the Wielton Group sold 15,548 vehicles compared to 14,503 units a year earlier (an increase of 7.2% y/y), maintaining its position in most strategic markets in Europe.
- In the period from January to December 2025, the Group's net loss amounted to PLN 164.0 million compared to a loss of PLN 149.3 million a year ago.
- The Group's EBITDA after twelve months of 2025 amounted to PLN -15.3 million compared to PLN -19.4 a year earlier. The EBITDA margin was -0.7 percent compared to -0.9 percent in the same period of the previous year. In the fourth quarter of 2025, EBITDA amounted to PLN 7.9 million (PLN -30.0 million in Q4 2024).
- Optimization activities, gradual recovery in the industry, a number of sales activities, including the fulfillment of an order for a key customer of the e-commerce industry, resulted in improved results in the fourth quarter and maintained its position in most key markets.
- In 2026, the Wielton Group will focus its activities, among m.in, on improving operating profitability, rebuilding cash flow, further optimization, and developing the offer.

- The increase in freight and the subsequent gradual increase in interest in rolling stock replacement, as well as a number of optimization and sales activities, allowed the Wielton Group to improve its results in the second half of 2025. This year, our activities will be focused on improving profitability and generating positive cash flows through, m.in, the continuation of optimization and reorganization activities. However, it should be noted that the TSL industry constantly operates in very variable conditions, which often makes it necessary to take decisive optimization actions to reduce operational risk and streamline processes. Legal changes, which undoubtedly drive the development of the industry, are also associated with challenges that require companies to invest money, m.in. We are aware of the uncertainty and investment concerns that still accompany transport companies, which is why we are developing our offer in such a way as to be able to support their operations in the best possible way and improve the efficiency of transport operations. An example of this is the EVO range – said Paweł Szataniak, CEO of the Wielton Group.

In 2025, the Wielton Group sold 15,548 vehicles compared to 14,503 units a year earlier (an increase of 7.2% y/y). Sales revenues amounted to PLN 2183.2 million compared to PLN 2104.8 million a year earlier.

EBITDA amounted to PLN -15.3 million, with an EBITDA margin of -0.7%. **In the October-December period, the Wielton Group sold 4108 vehicles, which is 17.2% more year-on-year, which translated into a 14.7% increase in revenues compared to the corresponding period of 2024. This allowed it to achieve EBITDA of PLN 7.9 million in the fourth quarter.**

On the French market, which was reduced by 7 percent, with a share of 18.3 percent, Fruehauf maintained its first position. In the period January-December 2025, the Group sold 2751 vehicles on this market (a decrease of 1.3% y/y), recording total sales revenues of PLN 420.9 million, compared to PLN 428.3 million a year earlier.

In Poland, where the market for semi-trailers and trailers grew by 12.2 percent year-on-year, Wielton, Langendorf and Fruehauf ranked second, recording an increase in shares to 15.2 percent from 13.2 percent in 2024. The sales volume of the Wielton Group in Poland increased by almost 25 percent to 3839 units. Total sales revenues from the Polish market amounted to PLN 478.8 million compared to PLN 422.7 million a year earlier. In the fourth quarter, Wielton carried out research and development works on expanding its offer with a new trailer dedicated to the transport of swap bodies, the Swap Trailer Courier Master EVO.

On the British market, which was 20 percent larger year-on-year, the shares of Lawrence David, Wielton and Langendorf totaled 9.4 percent, which allowed them to move up to the second position on the market. The Wielton Group sold 2709 vehicles in the United Kingdom (almost 8% more y/y) generating PLN 395.6 million in total sales revenues, compared to PLN 332.7 million a year earlier (almost 19% more y/y).

In Germany, where the transport sector was still under strong pressure related to the macroeconomic situation and faced a decline in demand for curtain trailers, the market for semi-trailers and trailers in 2025 shrank by 8.8% y/y. In sixth place in this country with a share of 2.2 percent were Langendorf and Wielton GmbH. In total, the Wielton Group sold 978 vehicles in this market (down 28.5 percent year-on-year), generating PLN 184.7 million in total sales revenues compared to PLN 253.7 million in 2024.

In the countries of Central and Eastern Europe (CEE), where the industry is struggling with a downturn, especially in the area of infrastructure investments, Wielton's shares amounted to 5.3 percent, keeping it in the fifth position on the market. In total, the Group sold 1362 vehicles there, i.e. almost 8% less y/y, achieving total sales revenues of PLN 146.7 million compared to PLN 181.5 million a year earlier.

On the Italian market, Viberti, Fruehauf, Wielton and Guillén ranked sixth with a share of 7.7 percent. With the growth of the market in Italy by 12.9 percent y/y, the Group sold a total of 1,534 units in this country in the period January - December 2025, i.e. 72.2 percent more year-on-year. Total sales revenues from the Italian market increased by almost 73 percent y/y to PLN 188.2 million.

In Spain, where the market grew by 16.9 percent y/y in January-December 2025, Guillén, Fruehauf and Wielton moved up to fourth place with a share of 4.5 per cent. During this time, the Group recorded an increase in sales volume of over 123 per cent in this country, selling 839 vehicles, which was significantly contributed by the implementation of the contract for the leading representative of the e-commerce industry. In 2025, total sales revenues in Spain amounted to PLN 114.9 million, compared to PLN 52.0 million a year ago.

The last quarter of 2025 on the agro market was traditionally a period of lower activity after the harvest. The Polish agricultural trailer market grew by more than 26 percent year-on-year,

and Wielton Agro ranked 5th in the country with a share of 6.2 percent. In the January-December 2025 period, out of 15,548 vehicles sold by the Wielton Group, 767 units were Wielton Agro agricultural trailers, which means an increase of over 33 percent in sales of this company's products compared to 2024. Revenues from the sale of vehicles of this type amounted to PLN 69.8 million compared to PLN 52.3 million in the corresponding period of 2024.

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About the Wielton Group:

The Wielton Group is one of the three largest manufacturers of semi-trailers, trailers and car bodies in Europe and the twelve largest manufacturers in this industry in the world. The mission of the Wielton Group is to create and deliver the best transport solutions for business. The Group's activities are based on four key values, which include: a community of values and purpose, diversity, local presence and cooperation. Within the entire Group, there are currently about 3.6 thousand employees, with the largest number of employees, as many as about 1.9 thousand people, working in the plants in Wieluń.

The parent entity in the Wielton Group is Wielton S.A., listed on the Warsaw Stock Exchange. The Group's strength is its consistently implemented strategy, based on organic growth and acquisitions. In 2015, the Group acquired the leading Italian brands Viberti and Cardi and the French company Fruehauf. In May 2017, the Wielton Group took over the German company Langendorf, thanks to which it expanded its offer, among m.in others, to include specialized vehicles for the transport of glass and precast concrete elements. The acquisition of Lawrence David in September 2018 allowed the Group to enrich its offer with further unique vehicles. Particularly noteworthy are home delivery bodies and postless curtain trailers. In turn, the acquisition of Guillén Desarrollos Industriales in 2021 made it possible to expand the Group's operations to another important market – Spain.