## WATCH \|\| Angels

BEATING THE FACTOR
Watch brands use a something called THE FACTOR to calculate the price of a watch. It's a cost multiplier that ranges between 6 and 10. The higher the factor, the higher the price and the lower the value for you.

COST OF AN AUTOMATIC WATCH


WHY DO YOU PAY \$1950?

## BECAUSE O

THE FACTOR
$\$ 260 \times 7.5=\$ 1950$
But wait...the industrial value is $\$ 218 . .$. OF THE WATCH
The factor multiplies the mark-ups at It's like paying a tax on taxes!


WHO GAINS WITH WATCH ANGELS?


NOW YOU PAY ONLY \$436 AND GET THE BIGGEST VALUE
 RETAIL PRICE

WHAT HAS HAPPENED?
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WATCH ANGELS CHANGED THE ROLES IN WATCHMAKING


MANUFACTURER REPLACES THE SUPPLY CHAIN
THE VALUE IS SPLIT ONLY BETWEEN 3 ENTITIES

WE GIVE YOU 4.5 X THE VALUE AND $1 / 4$ OF THE PRICE

