#### 1953 2018 2021 As fuel becomes Bar W Petroleum Bar W Petroleum an increasingly and Electric acquires and Electric acquires important agricultural All Peace Petroleum, Williams Petroleum, input, UFA acquired focussed on downstream a downstream Maple Leaf Fuels. maintenance, calibration maintenance and It's a visionary move and construction as well construction that provides the bulk as a tank sales, rental and service provider. of the co-op's mobile cardlock solutions. 1921 2020 2022 future earnings. 2007 UFA launches e-Commerce UFA named UFA is elected to form UFA acquires Bar W the government of Petroleum and Electric, and BOPA, a new service one of Alberta's Top Alberta. a diverse contracting offering that includes Employers for the 10th and service company. a robust buy online consecutive year. and pick up in store option. TIMELINE 2021 1909 2004 2019 **UFA Announces** UFA is founded by UFA is 95 years old UFA rolls out Engagement with SVG farmers for farmers. and revenue tops Dieselex® Gold Ventures | Thrive, \$1 billion to 57 locations, becoming 1935 2009 a leading global for the first time. the first large-scale investment and UFA leaves provincial Just seven years later, UFA celebrates a century network of cardlock sites innovation platform. politics after securing the in western Canada to offer revenue of serving a premium diesel fuel. mineral rights surpasses \$2 billion. agricultural producers. 2020 for Alberta-a cornerstone of the province's **UFA Chairs** long-term prosperity. the Ag & Forestry Table



FOUNDED IN 1909

120,000 MEMBERS WHO'VE \$110.4 M IN PATRONAGE EARNED OVER 10 YEARS

42 ELECTED DELEGATES

BOARD MEMBERS

1,000+ EMPLOYEES

\$1.58B REVENUE IN 2021



for the Economic Recovery Council of Alberta.



**AGRIBUSINESS** 

UFA's AgriBusiness offerings

are provided through

amalgamated retail and

commercial operations.

34 Farm & Ranch Supply

communities providing

to get the job done.

stores serve rural Alberta

the products and services

farmers and ranchers need

AgriBusiness also provides expertise on commercial crop management, production, grain storage, grain drying equipment, and farm structures.

Agribusiness operates 6 fertilizer plants in Alberta, each co-located with other UFA sites. UFA has 40 Customer Account Managers (CAMs) located throughout Alberta, who specialize in crop management and production, livestock production, and farm structure construction.

Livestock Services supports livestock customers and members, including feedlots, by providing inputs and supplies. UFA is the exclusive Canadian distributor of Micro Technologies®, a micronutrient technology that optimizes feed efficiencies for feedlot producers, in addition to offering superior traceability. UFA is also the exclusive Canadian distributor of HerdWhistle™. a revolutionary livestock monitoring system that reduces herd mortality rates by twenty-five

and storage. The offering includes crop inputs (seed, crop protection products, and fertilizer),

per cent (25%).

# PETROLEUM

UFA Petroleum provides business solutions through an extensive network of petroleum sites comprised of one hundred eleven (111) bulk fuel and cardlock operations managed by our network of UFA Petroleum Agents in Alberta, British Columbia and Saskatchewan.

Petroleum Agents sell a variety of products including over-the-counter packed lubricants, filtration supplies and other packaged goods that meet the demands and seasonality of the customers and communities in where our Agents live and work.

UFA has the largest Cardlock network in Alberta. even reaching locations in part of B.C. and Saskatchewan. UFA is also the exclusive distributor of Dieselex Gold®, a precision blended diesel fuel engineered to improve performance through restoring lost horsepower, improving fuel efficiency and protecting today's sophisticated fuel systems.



UFA also owns and operates the following subsidiaries:

#### BAR W

A diverse contracting and service company supporting two major industry sectors in Alberta, the Industrial/ Commercial Electrical Industry, and the Downstream Petroleum Industry.

#### **ALL PEACE PETROLEUM**

Head-quartered in Grande Prairie. Alberta. All Peace operations are focussed on downstream maintenance, calibration and construction as well as a tank sales, rental and mobile cardlock solutions business.

#### **WILLIAMS PETROLEUM**

A complementary downstream maintenance and construction service provider headquartered in Prince George, B.C.



## **UFA DISTRIBUTION CENTRE**

Products sold at the Farm & Ranch Supply stores and Petroleum Agencies are supported by a UFA-operated distribution center located in Red Deer, Alberta.

## SUPPORT OFFICE

Provides environment, health and safety; innovation; sustainability; facilities; finance; information technology; human resources; risk management; real estate services; fleet services; and marketing functions.

## **COMMUNITY INVESTMENT**

**UFA IS PROUD TO GIVE BACK TO THE COMMUNITIES** WHERE ITS MEMBERS LIVE AND WORK THROUGH A ROBUST COMMUNITY INVESTMENT PROGRAM **GUIDED BY 3 PILLARS:** 



400+ COMMUNITY ORGANIZATIONS SHARED IN OVER \$800K FROM UFA IN 2021.

Initiatives supported youth, building agricultural awareness, and providing community outreach.